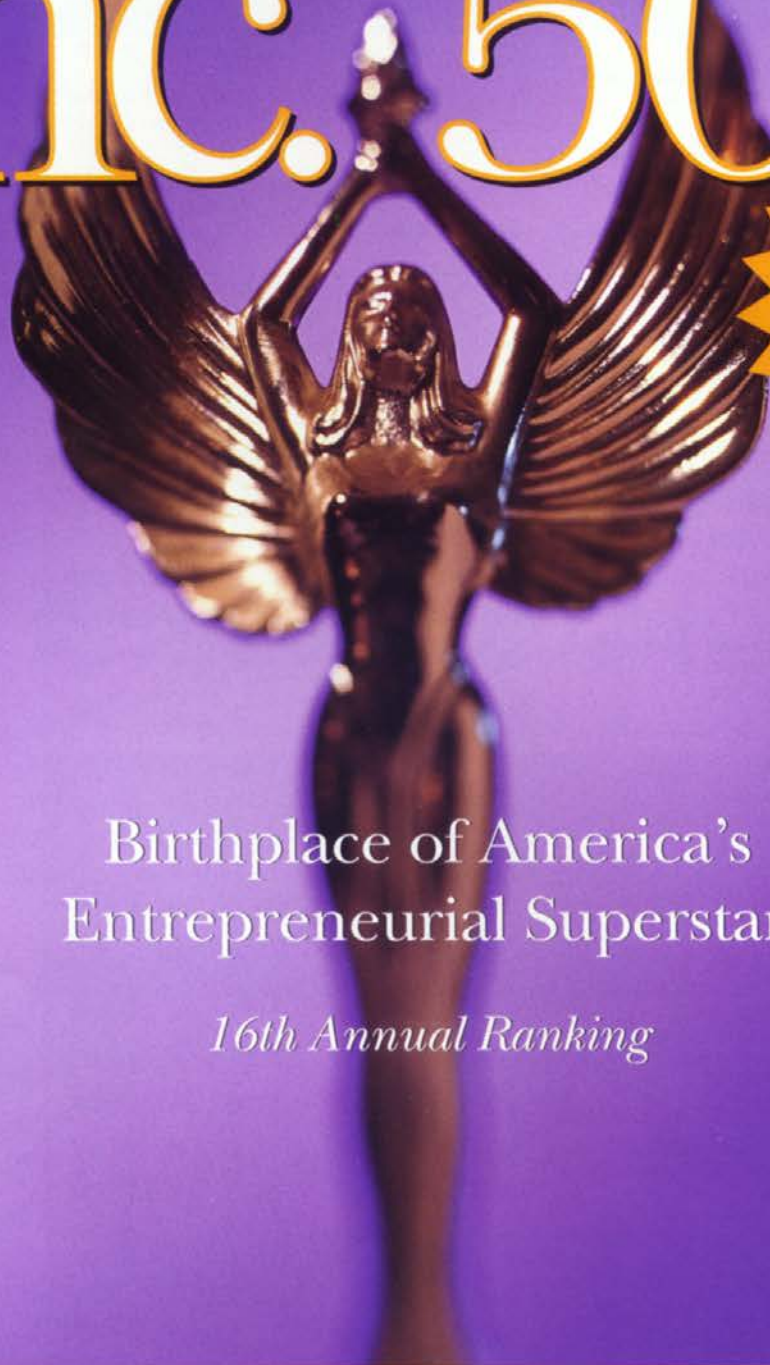


AMERICA'S FASTEST-GROWING PRIVATE COMPANIES

GATEWAY 2000 '90  
ORACLE '83  
COMP USA '96  
PETE'S BREWING '93  
DOMINO'S '88

INTUIT '90  
TIMBERLAND '83  
KINGSTON TECHNOLOGY '92  
MICROSOFT '84

# Inc. 500



LaserCare  
#377

Birthplace of America's  
Entrepreneurial Superstars

*16th Annual Ranking*

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COVEY LEADERSHIP CENTER '94 THE SHARPER IMAGE '82





# LaserCare™

MANAGED PRINT EXPERTS

## 377

What Do You Want  
To Print Today?

### Get To Know Us

Whatever you want to print, LaserCare can help you do it faster, easier and better looking than ever before! We only offer the very best combination of equipment, services, supplies and managed solutions that work together to help you get your job done exactly the way you want it. We understand what is important to every business-quality, price, value, service and selection.

### Managed Print

Understand, control and reduce per page expenses. Improve service levels, automatically replenish supplies, add or remove equipment. Track and report on usage, minimize downtime and burden. Every major city in all 50 states has an experienced field technician ready to respond to your printer service needs when you call.

Additional onsite services we provide include:

- Fast Warranty Service
- Printer Cleanings
- Break/Fix Repair
- Annual Agreements
- Spare Part Sales

### Toner Cartridges

LaserCare Premium Toner Cartridges are HP replacements and made with brand new imaging parts that offer unsurpassed quality. Your printed documents will have dark black coverage, sharp edges and fine lines without unwanted marks or blemishes. The best yield, quality and reliability for your money.

- New OEM Quality
- Big Savings
- Environmental Benefits
- Maximum Page Yield
- Industry Pioneer
- Excellent Reference

COMPANY (1996 RANK) BUSINESS DESCRIPTION	SALES GROWTH		'96 SALES (\$000)	'92 SALES (\$000)	PROFIT RANGE*		NO. OF EMPLOYEES		DATE FOUNDED
	1992-'96 (% INCREASE)				'96 '92	'96 '92			
<b>371. Teams</b> Tempe, AZ Provides assessment svcs. for businesses	748%		\$3,442	\$406	A	F	45	10	1978
<b>372. Ultimate Software Consultants</b> Lombard, IL Provides software consulting svcs.	747		9,741	1,150	C	E	87	12	1988
<b>373. DPS</b> Fresno, CA Designs, mfrs., & sells alarm & control systems for phone companies	745		4,747	562	A	D	32	19	1986
<b>374. GI Apparel</b> Farmingdale, NJ (405) Mfrs. & sells imprinted sportswear	743		11,683	1,386	C	D	159	25	1989
<b>375. FGM</b> Herndon, VA Develops computer software & integrates computer systs.	741		6,113	727	D	D	64	14	1987
<b>376. Professional Exhibits &amp; Graphics</b> Sunnyvale, CA Mfrs. trade-show graphics	741		6,607	786	D	E	40	14	1992
<b>377. LaserCare</b> Los Angeles, CA Mfrs. laser printers & supplies	739		1,845	220	D	D	24	10	1986
<b>378. Interface Data Systems</b> Phoenix, AZ Mfrs. electronic-control devices	738		6,747	805	D	F	122	35	1991
<b>379. Atlantic Realty Cos.</b> Vienna, VA Provides real estate development, planning, & consulting svcs.	735		3,440	412	A	A	21	2	1992
<b>380. Communications Products</b> Indianapolis, IN Provides network/telecom.-integration systs.	730		16,118	1,942	F	D	87	13	1983
<b>381. Barber Martin &amp; Associates</b> Richmond, VA (364) Provides advertising, marketing, & PR svcs.	730		38,169	4,601	D	D	51	22	1988
<b>382. General Shelters of Texas, S.B.</b> Center, TX (299) Develops building structures & cooling systs.	729		8,559	1,032	D	F	119	6	1990
<b>383. Rochester Software Associates</b> Rochester, NY Mfrs. digital-document-production software	726		4,008	485	A	A	16	4	1986
<b>384. Austin Tanner Garrett</b> Tallahassee, FL (365) Provides computerized voice & fax svcs.	725		5,331	646	A	B	36	4	1987
<b>385. Envirotech Services</b> Enid, OK Provides civil-engineering & environmental consulting svcs.	724		1,780	216	C	F	27	1	1992
<b>386. Alphatech</b> Arlington, VA Provides computer consulting svcs.	723		5,318	646	C	C	71	7	1989
<b>387. Atlantic Search Group</b> Cary, NC (271) Provides technical consulting for pharmaceutical & other industries	720		6,531	796	D	C	100	25	1986
<b>388. Custom Transportation Service</b> Braintree, MA Provides transportation & limousine svcs.	719		4,292	524	C	E	142	18	1988
<b>389. Delta Group</b> Albuquerque, NM Mfrs. cables, wire harnesses, & electromechanical assemblies	711		5,606	691	D	F	70	18	1987
<b>390. CD Smith Drug</b> St. Joseph, MO Provides wholesale pharmaceutical distr. svcs.	710		301,523	37,221	D	F	140	50	1886
<b>391. Davis Cos.</b> Marlborough, MA (183) Provides temporary-employee & mgmt. svcs.	709		30,940	3,824	D	D	52	8	1988
<b>392. Computer Aided Service</b> Los Altos, CA Provides software & diagnostic equip. for automotive svcs.	708		15,046	1,861	F	F	75	50	1989
<b>393. Hoff &amp; Associates</b> Ann Arbor, MI Provides product-design & engineering svcs.	708		2,732	338	D	B	24	4	1991
<b>394. World Wide Technology</b> St. Louis, MO Provides systs.-integration svcs.	706		81,582	10,119	D	D	92	24	1990
<b>395. Ex Officio</b> Seattle, WA (169) Designs, imports, & distr. adventure-travel apparel	703		6,937	864	E	F	24	6	1986
<b>396. Dazel</b> Austin, TX Mfrs. mgmt. software	701		8,828	1,102	F	A	96	12	1991
<b>397. ACS Systems &amp; Engineering</b> Virginia Beach, VA (109) Provides systs.-integration, installation, & engineering-design svcs.	694		8,228	1,036	C	D	130	2	1990
<b>398. Radiant Systems</b> Raleigh, NC Mfrs. heating equip. for engines	694		6,590	830	D	F	58	6	1989
<b>399. Hamlin, Power &amp; Reaves</b> Springfield, IL Provides automotive-marketing & training svcs. & sells used cars	693		30,362	3,827	D	D	90	20	1989
<b>400. Warm Springs Machining</b> Waynesboro, PA Mfrs. & distr. hydraulic-dump prods.	692		7,619	962	C	E	80	20	1989
<b>401. National Computer Resource</b> Wichita, KS Sells new & used computer equip. & periph.	691		8,024	1,014	D	D	51	10	1991
<b>402. Logical Solution</b> Lenexa, KS Sells computers	691		10,239	1,294	D	D	22	3	1991
<b>403. Triggiano Enterprises</b> Phoenix, AZ Mfrs. construction-paper prods.	691		9,281	1,173	C	D	29	4	1991
<b>404. NIE International</b> Phoenix, AZ (423) Distr. computer systs. & parts	690		25,243	3,196	D	D	75	15	1990
<b>405. Solid Concepts</b> Valencia, CA Provides rapid-prototyping & manufacturing svcs.	690		4,154	526	A	A	63	3	1991

\*A. 16% or more; B. 11% to 15%; C. 6% to 10%; D. 1% to 5%; E. Breakeven; F. Loss