

HP Managed Print Advanced Specialist partners



HP's top MPS providers offering the highest levels of local expertise



Trust the experts to transform your imaging and printing

Managed Print Services (MPS) is a growing trend as companies are looking to lower their printing costs and offload the burden of printer and copier support. Today, this support is extending to include optimization of the number and location of devices, addressing security and compliance opportunities plus streamlining document workflows.

HP Managed Print Advanced, a PartnerONE specialization, is for partners with a proven expertise in providing services and related software solutions that help their customers overcome printing challenges and improve performance to succeed in today's competitive landscape.

What can HP Managed Print Advanced Specialist partners do for you?

The HP Managed Print Advanced Specialist (MPAS) classification is HP's premiere level of MPS partnership, accessible only to top-performing partners that meet HP's most stringent requirements in that space.

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HP MPAS partners uphold the highest standards of customer satisfaction and continuous improvement, backed by HP's full support and resources. This includes rigorous training in document technology standards and multivendor device environments, combined with in-depth business insights and practical experience. Their expert staff can help you assess, manage, and improve your imaging and printing environment to meet simple to complex business needs.

Reasons to choose an HP Managed Print Advanced Specialist partner

1. Find solutions spanning the entire document solution lifecycle.

HP MPAS partners are qualified to plan and deliver even the most ambitious projects spanning the entire document solution lifecycle. Every HP MPAS partner enjoys HP's full backing and support and offers the kind of experts you need on your side to succeed in today's rapidly changing environment.

HP MPAS partners:

- Meet HP's highest standards, including a commitment to customer satisfaction and continuous improvement.
- Provide managed print services automate support and simplify processes with the aim to reduce administration costs.
- Provide break-fix services and the latest HP technology, solution planning and deployment to enhance information security, workflow, and productivity.

2. Reduce project risk.

Project implementations can be nerve-racking—especially when your project is complex and requires many skills to make it happen. When you choose an HP MPAS partner, you don't have to worry. You can feel confident that your project will be delivered on time and on budget—because you are working with the experts.

HP MPAS partners:

- Provide cost and productivity assessments.
- Offer service level agreements and proactive support options to improve system-wide performance and improve business results.
- Are trained, backed, and authorized by HP to deliver advanced managed print services.

3. Work with highly qualified MPS experts.

HP MPAS partners are staffed by sales and pre-sales technical professionals who have gone through HP's MPAS training program. The HP MPAS partner training provides a broad and deep understanding of document technology standards and multivendor environments. They prepare partners to work effectively with customer business units by combining rigorous technical knowledge, business insights, real-world experience, and easy access to a dynamic community of HP professionals.

HP MPAS partners provide:

- Top-notch sales and pre-sales technical professionals with a broad and deep understanding of HP's product portfolio.
- Custom multiproduct solutions to meet environmental improvement objectives and meet your unique business needs.
- Imaging and printing fleet management and ongoing system optimization with regular performance reviews.

